

Proper In-Text Citations and References

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SFSU

CITATIONS-how to cite information within the text

One author:

- Hall (2003) indicates similar patterns for investing.
- US firms account for most of the FDI in the world economy (Hall, 2003).

Three or more authors-one article:

- Holland, Holt, Levi, and Beckett (1983) indicate that...
OR (after the first citation)
- Holland et al. (1983) also found that....

Several articles, single + multi-authors:

- After the Civil Rights movement a growing number of racial/ethnic scholars such as Almaguer (1975), Barrera (1978), and Takaki (1979) challenged...
- The subject of this study seemed to perform their duties as determined by the institutional arrangements within which they worked (Watson, Kumar, & Michaelsen, 1993; Cox, Lobel, & McLoed, 1991; Fitzgerald, 1993).

Exact Quotation of Sources:

- Charles W. Hall (2003) raises some interesting causes and implications about “import quotas and voluntary export restraints” (p.176).
- He stated, “An import quota is a direct restriction on the quantity of some good that may be imported into another country” (Hall, 2003, p.176), as noted earlier.

Citing two or more works by the same author:

- According to Charles W. Hall (1994; 2003), “low-cost transportation has made it more economical to ship products around the world.”

REFERENCES (end of document referencing books, scholarly articles, journals, etc...)

Book, 1 author:

- Arrow, K. J. (1974). The limits of organization. New York, Norton & Co.

Book, 2 authors:

- Cooper and Emory (1995). Business research methods. Chicago: Irwin.

Journal, 1 author:

- Conner, K. R. (1991). "A historical comparison of resource-based theory and five schools of thought within industrial organization economics: Do we have a new theory of the firm?" Journal of Management 17 (1): 121-154.

*Note: 17 (1): 121-154. is the formatted way to indicate where one's journal is from. In other words, it reads out to mean Volume 17, first issue/issue 1, pages 121-154.

Journal, 2 authors:

- Conner K. R. and C. K. Prahalad (1996). "A resource-based theory of the firm: Knowledge versus opportunism." Organization Science 7(5): 477-501.

*The following references for magazine and newspaper articles can be referred to as a footnote or as an end of the essay reference, but not both.

Magazine Article:

- Corliss, R. (1993, September 13). "Pacific overtures." Time, 142, 68-70.

Newspaper Article:

- "For job seekers, a toll free gift of expert advice." (1993, December 12) New York Times, p. D1.

EXAMPLES OF INTERNET-BASED REFERENCES

Individual works:

- Pi, M. (No date). "Psychology with style." [Online]. Available: <http://www.uwsp.edu/acad/psych/apa4.htm> [1998, July 7]

Journals:

- Malmstrom, V. H. (1995, Jan.). "Geographical origins of the Tarascans." *Geographical Review* [Online], 85, 31 (10 pages). Available: CALIFORNIA DIGITAL LIBRARY (CDL)® (MAGS). [1997, August 10].

*When citing a printout of the text in your document instead of the original journal article use [n.p.] (no pagination) since no page numbers exist.

Full-text internet articles:

- Carranza, L.E. (1994). "Le Corbusier and the problems of representation." *Journal of Architectural Education* [Online], 48(2). Available: <http://www.mitpress.mit.edu/jrnls-catalog/File:jae48-2.html>. [1997, September 22].

Newspapers:

- Ferriss, S. (1995, July 16). "Latino rock - hot like a 'volcano': Mission District label 1st to focus on trend." *San Francisco Examiner* [Online], p. C1. Available: <http://www.examiner.com>. [1997, September 23].

Encyclopedias:

- "Bosnia and Herzegovina." (1997). In *Britannica Online* [Online]. Available: <http://www.eb.com>: 180/cgi-bin/g?DocF=micro/79/88.html. [1997, September 23].